



Payment Matters

Payment Processing Quarterly



RP Solutions Reseller Wins Remittance Processing Project

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IT implementations often are spurred by either antiquated failing technology or a manual system rife with inefficiencies and prone to human error. The latter situation was encountered by Professional Computer Services (PCS) at a large insurance company. As is the case with companies in most document-laden industries, the insurance company found itself spending too much time on manual remittance processing.

Under the manual processing system, the insurance company would receive payment coupons, along with payment checks, via mail. Employees were required to type the coupon information into the accounting system, separate the checks from the coupon, bundle and total the checks, and deliver the checks to a financial institution for deposit.

“Because the insurance company had specific needs concerning the disbursement of remittance information, we selected the Panini S1 Vision 170 scanner,” says Mike Dalglish, national sales manager of PCS. “The Panini 170 utilizes pockets to handle the separation and sorting of different payment streams.” For remittance processing software, PCS turned to RP Solutions for its ExpertRPS application. The ExpertRPS software allows the insurance company to scan payment information, transmit key field data to the company's financial software, and electronically send checks to the company's financial institution in a Check 21 format. “In addition to electronically submitting check information, the ExpertRPS software uses mark-sense-detection to process address changes and accept customer credit card payment information,” says Dalglish.

The insurance company was able to achieve its goal of eliminating the number of man-hours spent on manually processing payments. The insurance company now also retains the check images for archival research purposes.

Share Your Story!

If you're using our products to enhance your business operations and are interested in the possibility of sharing your experience with the industry in the form of an article, case study or testimonial please contact us. We would love to tell your story!

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www.RPSolutions.com



RP Solutions, Inc.

Your Experts In Payment Processing Solutions

Come See Us At These Upcoming Tradeshows

Florida Tax Collector's Conference (Booth #36)

October 7-11 • Destin, FL

AFP Annual Conference (Booth #115)

October 21-24 • Boston, MA

BAI Retail Delivery Conference & Expo (in MHL booth #418)

November 13-15 • Las Vegas, NV

Visit our website for a complete tradeshow schedule.



Check out our new *Corporate and Product Overview* brochure, available on our website.

RP Solutions' History

Today, our solutions process deposits and payments received at businesses, lockboxes, ATMs and bank branches. We offer complete service options including expert design consultation, customized development, on-site implementation, customer support, system upgrades and recovery assistance. RP Solutions is recognized in the industry for proven technologies, robust product designs and a rock solid commitment to customer support.



1983 Compusist is founded to create application software for the NCR 7720/7770 document processing transports.

1986

David Johnson, President, RP Solutions, begins his remittance processing career as a software engineer with Compusist. As Product Development Manager, he drives the development and release of the CAPRS line of item and remittance processing software products.

1989

ATM Deposit Balancing System is released, under David Johnson's direction.

1991

Compusist is selected by NCR to develop the industry's first image based remittance processing software for their new 7780 platform.

1994

Compusist is purchased by NCR.



1995



David Johnson and a core team leave NCR to found RP Solutions, NCR Value Added Reseller. They develop a new line of enhanced software for remittance processing, and A/R balancing, based on the highly successful Compusist/NCR packages. These are sold exclusively on NCR hardware.

1998

RP Solutions begins development of its own next generation products on an innovative new system architecture that runs on a variety of hardware platforms.

Employees *Celebrating 10 Years* With RP Solutions

In our Q4 2006 issue of *PaymentMatters*, we introduced you to three new Sales & Marketing employees. Now we'd like you to meet the most senior members of our team. Each of these individuals has been with RP Solutions for over 10 years and has wide-ranging industry experience.



Richard McComb
Customer Service-Professional Services

Scott Everts, Customer Service-Developer

Scott has over 10 years experience with RP Solutions as a software developer. His responsibilities include maintenance of existing products, managing custom projects and new systems development. He specializes in transport interfaces and has developed API interfaces to numerous transports for both centralized and distributed capture. Scott brings to us an in-depth knowledge of JAVA and has played a critical role in standardizing, automating and optimizing the development and testing process.

Richard McComb, Customer Service-Professional Services

Richard started with RP Solutions in 1996 and has extensive customer support experience for our full range of products, including the earliest generation products. He knows our ATM and remittance processing products inside and out and helps our customers achieve the full operational benefit from our solutions. He assists customers with everything from initial roll-outs, to upgrades to disaster recovery. Whether it's software or hardware, Richard is highly skilled in troubleshooting and problem solving.



Ernie Zimmerman
Customer Service-Senior Developer

Ernie Zimmerman, Customer Service-Senior Developer

Ernie has been developing software for banking, ATM deposit balancing and remittance processing for over 15 years. He joined RP Solutions in 1996, having previously worked for CompuSist and NCR. He is an expert with the ATM operational process. His key skills include distributed system design and architecture, relational database design and platform technologies. Ernie regularly interacts with customers performing many functions in the delivery and support of our products.

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ExpertICE for image archival/
retrieval is made available.

2002

2001
ExpertRPS for in-house
and lockbox remittance
processing is released.

1999

ExpertATM for ATM deposit
balancing is released.

RP Solutions celebrates 10 years of service to
the payment processing industry.

AR Express™ for remote deposit is debuted and brings
the benefits of Check 21 to businesses of all sizes.

RP Solutions partners with Intuition Systems, Inc.
to offer disaster recovery services.

2005

2004



ExpertCHK for centralized POD, branch and teller
capture is introduced.

RP Solutions partners with Agissar Corporation to
create an integrated mail extraction and remittance
processing solution.

A new website is announced to support
broadened service to customers.

The Company's Check 21 solutions are
featured on World Business Review
telecast, hosted by General Alexander Haig.

2006

2007

RD Express™ for remote deposit is launched.

A comprehensive reseller program is created to
expand sales reach.

Check Industry & Small Business Statistics

(Compiled by Panini North America, Inc. Sources as noted.)

- There are approximately 24 million small businesses in the US (BAI).
- Approximately 50% of all checks in the US are written by businesses, totaling nearly 16 billion checks per year (Federal Reserve).
- Checks account for 72% of all payments received by small businesses (BAI).
- 47% of small businesses prefer using checks when making payments (Dove Consulting).
- Minimal decline in check usage is expected in the small business segment in the period from 2006 to 2010 (Digital Insights).

IN OUR NEXT ISSUE:

Learn more about Professional Services at RP Solutions and how we support your system after the sale.

We'd like to hear from you. For feedback or additional information please contact Barbara Clise at (877) 777-6588 or Barbara.Clise@RPSolutions.com
To receive press releases and other news from us, please send us your email address.
www.RPSolutions.com



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